

## PSIP 2022

### Flashpoint Venture Capital Challenge Puzzle

#### Part 1

1. Choose an Israeli startup that you think Flashpoint should invest in (any sector, any stage as long as they raised less than \$100m and were founded in the past six years).
2. Explain why Flashpoint should invest in this company (*UP TO 3 pages; minimum font of 12*)

#### Part 2

Explain what LTV/CAC is and why this parameter is critical for understanding a SaaS business (*not more than 1 page*)

- Try to keep it as short as possible for both parts